

## **Key Messages – CTC Funding**

- 1. Tourism growth depends on an increased funding with a long-term vision for a national tourism marketing organization.
- 2. Recent cuts to the CTC hurt Canada's competitiveness, but investing in marketing now will benefit the Canadian economy
  - a) The tourism market is booming internationally. If we don't adequately fund the CTC, we will fail to capitalize on unprecedented opportunities for growth
  - b) These cuts come at a time when our competitors are investing aggressively in marketing.
- 3. Tourism promotion through direct-to-consumer advertising drives international demand.
- 4. The CTC's core budget has decreased by almost half in the past decade during that time we've slipped from 7th to 18th most visited countries in the world.
- 5. We have seen positive signs in recent months in terms of international tourism arrivals, but this should not be seen as evidence that all is well.
- 6. Over the past decade, there have been encouraging months and quarters and years, but we have not seen sustained growth over this time, while other markets have.
- 7. Tourism is big business it is powered mostly by entrepreneurs and small businesses that operate in every region of the country, creating jobs and revenue for the government.
- 8. Investment in tourism promotion will help us regain our place in this growing international export sector, providing economic growth and job creation.