Virtual Tourism Town Hall

Ontario | June 1, 2021





About Destination Canada

Our objectives:

- Support a vibrant Canadian tourism industry
- Market Canada as a travel destination
- Support cooperation between the private sector and Canadian governments at all levels
- Provide commercially relevant data to the private sector and government

We are not a funding agency.



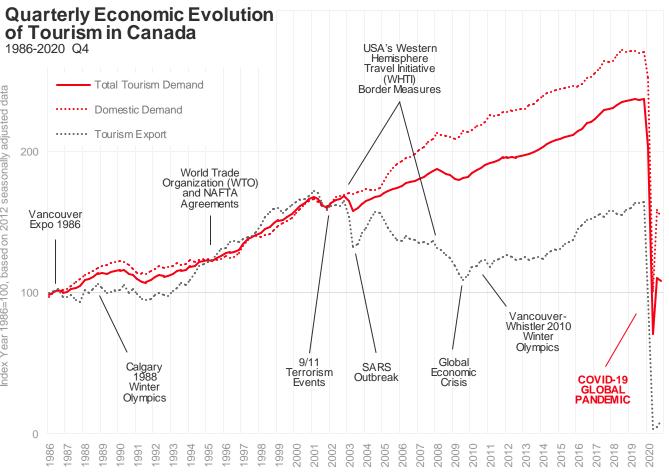






2020 losses to Canada's tourism sector are the worst on record

adjusted data seasonally 2012 ndex Year 1986=100, based on







\$60M supporting cities and regions

\$30 Million DC invested \$30 Million

\$30 Million matched by Provinces / Territories







+\$18M in other National initiatives



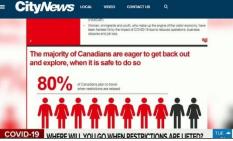
Major media partnerships

Industry research (200+ reports to date)



Business Events strategy







Indigenous Tourism Association of Canada partnership

Media relations

Rendez-vous Canada+ financial support Government support for the tourism sector is broad-reaching

\$1 Billion Tourism Specific Support in 2021 Federal Budget Highly Affected Sectors Credit Availability Program (HASCAP) Canada Emergency Wage Subsidy (CEWS) 25% of Regional Relief and Recovery Fund Earmarked for Tourism (\$500M) Canada Emergency Business Account (CEBA) The Canada Emergency Rent Subsidy (CERS) Business Credit Availability Program (BCAP) Department of Canadian Heritage and Canada Council for the Arts (\$185M) Large Employer Emergency Financing Facility (LEEFF) Extending the Work-Sharing Program



Signs of hope



Canadians are searching for travel



Vaccine rollout is well underway and willingness is high



Confidence in travel is rising



Global increase in activity and confidence for Business Events



Market revival



Source: Destination Canada 2020 Global Tourism Watch, November 2020

10 Base size: Canadian residents (n=9059)

Q: "How likely are you to travel in the next year for the following reasons as government restrictions related to COVID-19 are relaxed?"



Messaging evolution as restrictions ease

2021

PHASE 1 — Influence

Tourism contribution to Canadians' quality of life. Ask Canadians to travel in Canada once restrictions ease.

PHASE 2 — Inspire and Build Confidence

Where will you go first? Ready when you are (industry investments in hygiene).

PHASE 3 — Conversion – Early Adopters

Book now.

Full travel restrictions

PHASE 4 — Conversion and P2P Advocacy

Easing of intraprovincial travel restrictions

Easing of interprovincial travel restrictions

Easing of travel restrictions to/from Canada

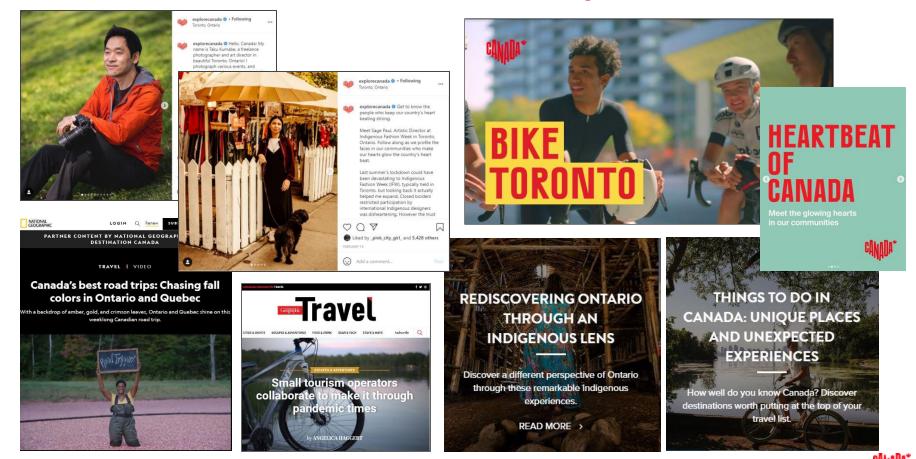
Explore now. Share your travel experiences.

PHASE 5 — Conversion – Late Adopters

2022

Now is the best time to see Canada.

Domestic: Showcase value of tourism & inspire travel



International: Keeping Canada top of mind





A new North Star

 Aspire to enhance quality of life of Canadians and enrich the lives of visitors

 Together, we enable Canadian culture to thrive and place-based regenerative economies to emerge

> Northwest Territories Territoires du Nord-Oues

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